



MARTIN® SERVICES

Installation • Specialized Maintenance • Process Improvement

L3652





ACHIEVE OPERATING EXCELLENCE

MORE CONTROL. MORE EFFICIENCY. FEWER RESOURCES.

Martin® Services handle any material handling challenge you have; from transfer point installation to air cannon service to comprehensive carryback analysis. We take ownership of your material handling systems, so you get more control over efficiency and performance.

Our veteran field service technicians provide specialized material handling expertise and focus on your complete satisfaction down to the smallest detail. This provides you with the freedom and flexibility to focus on your plant, critical processes and your bottom line.

MANAGE YOUR SYSTEMS, AND YOUR BUDGET.

There's a direct payback from reducing emergency shutdowns, unscheduled outages and regulatory problems.

With Martin® Services, there are no surprises. You'll save money on parts, maintenance labor and cleanup, while upgrading operating efficiency and reducing headaches.

Systems stay up, material keeps flowing and costs are controlled. Built-up material is alleviated and material handling systems are safe for employees and up to regulatory codes. You achieve your budget and your production goals.



Problem Solved™
GUARANTEED!



INSTALLATION

From air cannon systems to transfer point modernization, Martin specializes in material handling technology installation.

With Martin® Installation Services, “turnkey” installation of Martin Engineering products and other system improvements is performed on spec, on schedule and on budget. Our crews have the tools, training and the experience to meet your installation requirements.

GET IT DONE RIGHT AND ON TIME, THE FIRST TIME

Experienced technicians provide faster, more error-free installations

Flexible, on-site fabrication capabilities

Specialized focus on material handling systems and challenges

Professional crew supervisors and technicians provide efficient and effective project management

Skilled in a broad range of industries under all types of conditions

Trained crews, with full safety and technical certification





BELT CLEANING SYSTEMS

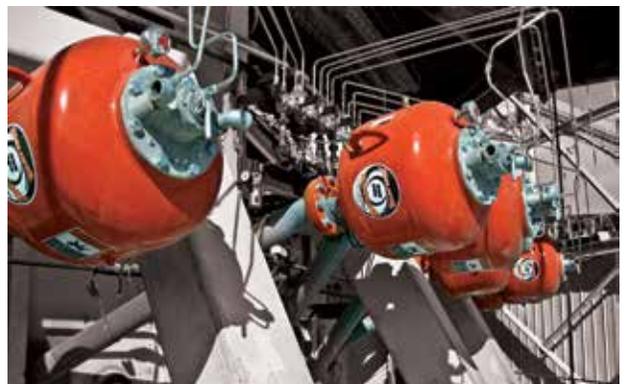
Cleaning systems including belt-washing stations and activated dribble chutes to reduce carryback problems. Precise cleaner installation boosts performance and simplifies maintenance.

TRANSFER POINT SYSTEMS

Upgrades include new chutes, liners, impact and support cradles, skirtboard seals and dust management systems to reduce dust and spillage.

AIR CANNON SYSTEMS

Keep material moving through processes and storage vessels, with professional installation for optimum performance with efficient air use.





SPECIALIZED MAINTENANCE

Whether routine cleaning and upkeep or specialized component repair, Martin Engineering provides over 70 years of experience in analyzing, servicing, upgrading and optimizing material handling systems, while working within your schedule and budget.

With Martin® Specialized Maintenance Services, there are no surprises. Systems stay up, material keeps flowing and costs are controlled. Select from one of three pre-set packages or create your own to fit your unique needs.

MANAGE YOUR SYSTEMS AND YOUR BUDGET

Packaged service options keep budgeting flat and controlled

Customized services available and designed for your unique needs

Proactive service to extend component life and minimize breakdowns

Flexible and available around your schedule



INSPECT AND ADJUST

At predetermined levels, certified technicians inspect your system, clean and adjust components and provide a detailed report on conveyor condition and performance.

REPAIR AND REPLACE

This package improves the availability and efficiency of your belt conveyor system or air cannon system and your plant workers. It includes the timely replacement of wear parts or repair of Martin Engineering components.

IMPROVE AND OPTIMIZE

Our technicians take ownership of maintaining your belt conveyors and air cannons, replacing components and upgrading as required and seeking opportunities to improve performance.





PROCESS IMPROVEMENT

From comprehensive carryback analysis to silo cleaning, Martin's extensive background in research and technology development enables problems to be addressed at the source, increasing the efficiency of your entire material handling process.

Martin® Process Improvement Services seeks the opportunities that will make a critical difference in your system's performance and profitability. By analyzing your material or assessing your system, our process improvement services can make a critical difference in moving your operation to the next level.

CONTINUALLY IMPROVING YOUR OPERATION

Specialized flow aid services including silo cleaning

Technical analysis of your material, movement and modeling

Analysis of carryback and airborne dust

Assessment of system performance, conveyor alignment and component life

Detailed material handling analysis available and personalized to address your unique challenges





SILO CLEANING

Knock down buildups and blockages in storage vessels to recover capacity, flow rate and “lost” material.

LASER SURVEY

Precision lasers analyze conveyor structure and components to identify the root causes of misalignment.

SITE SURVEY

Specialists inspect your conveyor to evaluate conditions and assess opportunities for improvement.

DUST MONITORING

On-site inspection and measurement of your system’s airborne and fugitive dust accumulation.

CARRYBACK ANALYSIS

Measurement and assessment of your conveyor carryback, identifying areas for reduction and efficiency improvements.

TRAINING AND CERTIFICATION

Workshops teach plant personnel to operate and maintain cleaner, safer and more productive conveyors.





MARTIN[®] SERVICE TECHNICIANS

Our technicians come with the tools and the training, the expertise and the experience, the certification and the competence to perform inspection, installation, maintenance and assessment activities on your bulk material handling systems.





SPECIALISTS ON CALL

When there's a material handling problem, Martin® Service Technicians will make things right.

Our global team of material handling technicians focus on identifying the root cause of your material handling challenges, not just the symptoms.

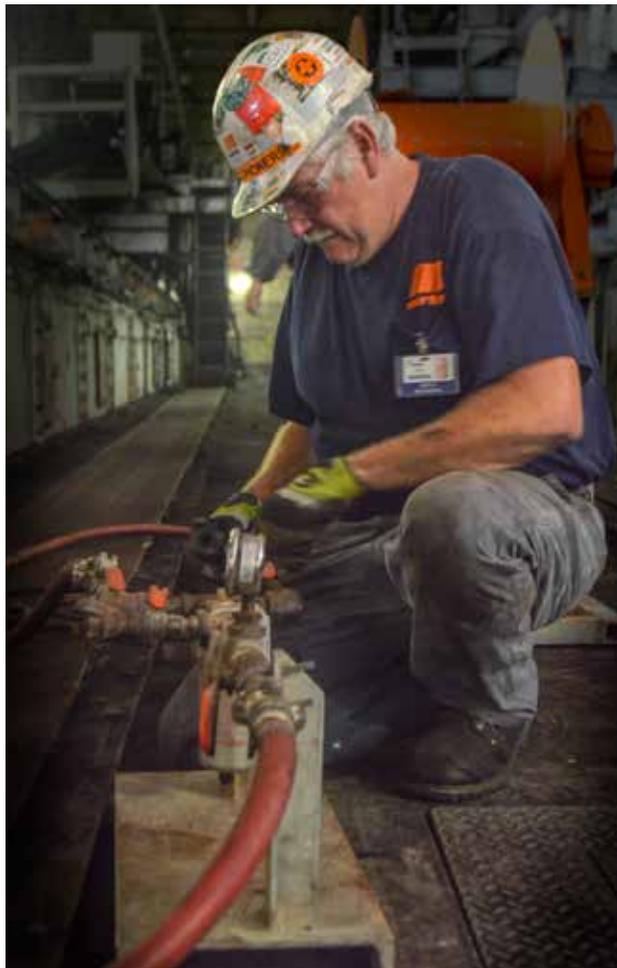
Our technicians can be available at a moment's notice to address emergencies or scheduled to service, install or repair system components at predetermined intervals.

EXPERTS IN THE FIELD

Your regional Martin® Service Technicians specialize in improving material handling.

Each of our technicians is fully certified in all safety, technology and Martin service standards receiving ongoing education each and every year.

- OSHA Certification
- MSHA Certification
- First-Aid Certification
- Confined Space Training
- Foundations™ Training Certification
- Specialized Safety Training





GLOBAL LOCATIONS

 UNITED STATES

 AUSTRALIA

 BRAZIL

 CHINA

 FRANCE

 GERMANY

 INDIA

 INDONESIA

 ITALY

 MEXICO

 PERU

 RUSSIA

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