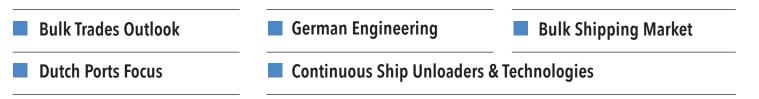


FEATURES



The world's leading and only monthly magazine for the dry bulk industry

Martin Engineering celebrating 20 years of growth in Africa



A world expert in bulk material handling solutions Martin Engineering has celebrated its 20th anniversary of growth across the African continent.

The company, which works with mining and mineral processing companies to improve safety, efficiency and productivity, first entered Africa in November 2003 with the acquisition of South African business Scorpio Conveyor Products.

Two decades later Martin Engineering has grown significantly, with employee numbers increasing tenfold to almost 200 people, and a customer base that now spans ten countries and a range of industries across Africa. The business also has plans for further growth thanks to an ambitious team of technical experts and an innovative range of products that deliver cleaner, safer and more productive materials handling.

Joining the 20th anniversary celebrations was global CEO Robert Nogaj who travelled from the USA to visit Martin's regional headquarters in Emalahleni, Mpumalanga, South Africa to meet employees and business partners who have played a key role in Martin's success.

Nogaj said: "The African continent is a global supplier of essential minerals and metals, and an important market for Martin Engineering, so I am delighted to be spending time with colleagues to celebrate 20 years' supporting producers here in South Africa and across the continent.

"Over the past two decades we have made substantial investments in our production facilities and introduced new technologies that have helped our African business to grow and evolve. Yet the most important investment we have made is in supporting and developing our people, fostering talent and promoting diversity in the workplace.

"This is no better evidenced than by the recent appointment of Fran van der Berg as General Manager for Africa. What makes Fran's achievement even more remarkable is that she began as a temporary member of staff in our marketing team 12 years ago and has proved herself in a number of roles before becoming General Manager. It's great to see such personal development and we hope her achievement will inspire many others to aspire to leadership roles, regardless of their gender or background."

Van der Berg said: "It is a real honour to take up the role of General Manager for Martin Engineering Africa as we celebrate 20 successful years here. Our business has brought numerous innovations to the African market that have helped our customers to run cleaner operations, improving productivity as well as safety. I am proud of the sustained growth we have achieved by providing quality products and technical expertise, the way we have empowered our people to support their development and, above all, the contribution we have made to improving health and safety in the industry."

Martin is among the engineering firms in South Africa that have achieved ISO45001 (health and safety management)

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Martin's Group CEO Robert Nogaj presented Martin Africa new General Manager Fran van der Berg with a specially-made plaque commemorating 20 years in Africa.

accreditation, reflecting the company's commitment to maintaining high safety standards and fostering a true safety culture. One highlight of Martin Africa's annual calendar is the 'Safety Olympics' where teams of employees across the business take part in safety related games and compete for prizes.

Given that the company's global 'purpose' statement is "to ignite excellence so that families thrive and communities flourish," it's no surprise that over 20 years Martin has supported numerous local charities and non-profit organizations close to its regional headquarters with financial donations and volunteer activities.

The team is especially proud to have achieved B-BBEE Level 2 in South Africa, demonstrating the significant steps taken to promote black economic empowerment, through training programmes and an approach to community development that prioritizes the employment and support of local people in each operating location.

For example, Johanne Khumalo, based in Emalahleni, started with Martin Engineering in 2006 as a Service Technician and was subsequently promoted to the position of Training



Facilitator. Since taking on the new role he has made a huge positive impact on the development of others: "It's great to be able to use the skills and experiences I have gained as a serviceman to help to improve the expertise of others within the company and also our customers," he said. "Working at Martin Engineering has given me opportunities I could only have dreamed about with other employers, and I'm fortunate to be making such a contribution to the company and colleagues success."

Robert Whetstone, Martin's Area Vice President for Europe, Middle East, Africa & India, who also took part in the 20-year



All Martin Africa colleagues were presented with special 20th anniversary T-shirts featuring the phrase 'We are better together' in the 11 official languages of South Africa.

celebrations, said that the firm's involvement in Africa has brought huge benefits to Martin Engineering globally: "As a company we're renowned for having unrivalled know-how and expertise when it comes to solving common problems faced by bulk materials handlers in many foundation industries, from mining and quarrying to fertilizers and freight.

"In Africa we have a team of engineering professionals who have been able to export their specialist knowledge — along with new ways of working and their characteristic can-do approach — to benefit customers in other parts of the region and around the world. This is another demonstration that there is great strength in the diversity and empowerment of our people and that ultimately, we are better together."

ABOUT MARTIN ENGINEERING

Martin Engineering has been a global leader in bulk material handling for more than 75 years, continuously developing new solutions to make high-volume conveyors cleaner, safer and more productive. The company's series of *Foundations*[™] books is an internationally recognized resource for safety, maintenance and operations training — with more than 22,000 print copies in

circulation around the world. The 500+ page reference books are available in several languages and have been downloaded thousands of times as free PDFs from the Martin website. Martin Engineering products, sales, service and training are available from 17 factoryowned facilities worldwide, with whollyowned business units in Australia, Brazil, China, Colombia, France, Germany, India, Indonesia, Italy, Malaysia, Mexico, Peru, Spain, South Africa, Turkey, the USA and UK. The firm employs more than 1,000 people, approximately 400 of whom hold advanced degrees. DCi